

**Exhibit 7b**  
**2013 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
<b>All Industries</b>	<b>1,406,438</b>	<b>305,026</b>	<b>472,310</b>	<b>298,133</b>
111 - Crop Production	2,646	2,077	2,590	2,055
112 - Animal Production and Aquaculture	311	420	311	420
113 - Forestry and Logging	364	194	364	194
114 - Fishing, Hunting and Trapping	250	111	250	111
115 - Support Activities for Agriculture and Forestry	1,212	546	1,180	543
11X - Agriculture, Forestry, Fishing, and Hunting (3)	195	98	194	97
211 - Oil and Gas Extraction	22,078	174	2,024	146
212 - Mining (except Oil and Gas)	17,392	287	2,030	241
213 - Support Activities for Mining	11,984	505	1,142	452
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	4	18	4	18
221 - Utilities	3,569	221	354	158
236 - Construction of Buildings	583	1,934	564	1,908
237 - Heavy and Civil Engineering Construction	1,331	745	803	684
238 - Specialty Trade Contractors	2,922	4,723	1,316	4,633
23X - Construction (3)	80	434	80	433
311 - Food Manufacturing	61,130	3,002	9,341	2,670
312 - Beverage and Tobacco Product Manufacturing	3,437	899	766	866
313 - Textile Mills	3,802	866	1,472	833
314 - Textile Product Mills	905	889	517	871
315 - Apparel Manufacturing	1,438	1,466	741	1,450
316 - Leather and Allied Product Manufacturing	866	364	755	357
31X - Manufacturing (3)	1,874	1,471	1,858	1,470
321 - Wood Product Manufacturing	5,329	1,623	1,935	1,555
322 - Paper Manufacturing	22,281	1,222	2,457	1,138
323 - Printing and Related Support Activities	1,753	2,299	988	2,251
324 - Petroleum and Coal Products Manufacturing	57,567	290	12,957	270
325 - Chemical Manufacturing	118,897	5,077	20,855	4,862
326 - Plastics and Rubber Products Manufacturing	22,337	4,769	6,462	4,562
327 - Nonmetallic Mineral Product Manufacturing	8,230	1,544	1,382	1,458
32X - Manufacturing (3)	17	33	17	33
331 - Primary Metal Manufacturing	33,483	1,809	12,199	1,683
332 - Fabricated Metal Product Manufacturing	24,028	11,945	11,200	11,703
333 - Machinery Manufacturing	92,631	11,225	17,075	10,977
334 - Computer and Electronic Product Manufacturing	96,638	7,662	28,965	7,450
335 - Electrical Equipment, Appliance, and Component Manufacturing	19,292	2,868	4,360	2,782
336 - Transportation Equipment Manufacturing	231,889	4,550	13,554	4,227
337 - Furniture and Related Product Manufacturing	2,682	1,670	787	1,599
339 - Miscellaneous Manufacturing	32,725	6,817	10,005	6,705
33X - Manufacturing (3)	53	195	53	195
423 - Merchant Wholesalers, Durable Goods	149,577	62,421	94,228	61,912
424 - Merchant Wholesalers, Nondurable Goods	139,415	25,453	88,099	25,181
425 - Wholesale Electronic Markets and Agents and Brokers	13,283	10,320	12,798	10,306
42X - Wholesale Trade (3)	1,752	3,488	1,752	3,488
441 - Motor Vehicle and Parts Dealers	5,521	9,147	3,494	9,039
442 - Furniture and Home Furnishings Stores	639	1,487	219	1,451
443 - Electronics and Appliance Stores	7,210	1,740	1,176	1,723
444 - Building Material and Garden Equipment and Supplies Dealers	784	2,138	422	2,100
445 - Food and Beverage Stores	1,026	1,178	815	1,133
446 - Health and Personal Care Stores	1,307	1,382	472	1,358
447 - Gasoline Stations	318	432	95	417
448 - Clothing and Clothing Accessories Stores	5,403	2,935	1,626	2,813
44X - Retail Trade (3)	643	1,096	643	1,096
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	478	1,695	342	1,667
452 - General Merchandise Stores	1,605	379	375	356
453 - Miscellaneous Store Retailers	5,450	3,727	2,824	3,680
454 - Nonstore Retailers	4,504	7,321	2,582	7,261
45X - Retail Trade (3)	1	8	1	8
481 - Air Transportation	9,094	468	4,507	428
482 - Rail Transportation	385	17	385	15
483 - Water Transportation	803	448	393	430
484 - Truck Transportation	3,161	2,429	1,920	2,346
485 - Transit and Ground Passenger Transportation	162	317	122	301
486 - Pipeline Transportation	4,527	37	24	24
487 - Scenic and Sightseeing Transportation	56	45	56	45
488 - Support Activities for Transportation	17,130	5,104	15,114	5,014
48X - Transportation and Warehousing (3)	310	714	310	714
491 - Postal Service	5	24	4	23
492 - Couriers and Messengers	1,138	281	124	272
493 - Warehousing and Storage	2,839	1,048	2,233	1,016

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511 - Publishing Industries (except Internet)	5,651	1,548	804	1,409
512 - Motion Picture and Sound Recording Industries	1,341	711	208	693
515 - Broadcasting (except Internet)	404	121	12	89
517 - Telecommunications	1,615	768	474	715
518 - Data Processing, Hosting, and Related Services	4,057	381	226	346
519 - Other Information Services	1,249	227	62	199
51X - Information (3)	32	57	32	57
521 - Monetary Authorities-Central Bank	(-)	1	(-)	1
522 - Credit Intermediation and Related Activities	7,564	809	4,752	722
523 - Securities, Commodity Contracts, and Other Financial Investments	9,920	1,284	7,375	1,217
524 - Insurance Carriers and Related Activities	4,140	657	223	554
525 - Funds, Trusts, and Other Financial Vehicles	1,051	527	1,051	526
52X - Finance and Insurance (3)	153	460	153	460
531 - Real Estate	1,973	4,785	1,932	4,740
532 - Rental and Leasing Services	5,032	1,549	3,635	1,505
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	50	148	49	142
53X - Real Estate and Rental and Leasing (3)	75	51	75	51
541 - Professional, Scientific, and Technical Services	41,818	20,755	15,486	20,261
54X - Professional, Scientific, and Technical Services (3)	1	9	1	9
551 - Management of Companies and Enterprises	2,973	764	2,973	763
561 - Administrative and Support Services	7,824	5,374	5,971	5,184
562 - Waste Management and Remediation Services	636	459	412	435
56X - Administrative, Support, Waste Management & Remediation Services (3)	(-)	1	(-)	1
611 - Educational Services	426	1,184	294	1,015
61X - Educational Services (3)	(-)	3	(-)	3
621 - Ambulatory Health Care Services	1,986	1,819	789	1,754
622 - Hospitals	216	121	4	22
623 - Nursing and Residential Care Facilities	154	238	97	192
624 - Social Assistance	1,227	945	1,190	904
62X - Health Care and Social Assistance (3)	33	150	33	150
711 - Performing Arts, Spectator Sports, and Related Industries	778	1,299	286	1,255
712 - Museums, Historical Sites, and Similar Institutions	125	238	70	218
713 - Amusement, Gambling, and Recreation Industries	330	811	161	781
71X - Arts, Entertainment, and Recreation (3)	12	117	12	117
721 - Accommodation	138	354	74	297
722 - Food Services and Drinking Places	3,864	2,711	1,122	2,620
72X - Accommodation and Food Services (3)	9	26	9	26
811 - Repair and Maintenance	3,312	4,990	2,250	4,960
812 - Personal and Laundry Services	949	1,841	771	1,810
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	2,161	2,650	2,065	2,600
814 - Private Households	116	1,182	116	1,182
921 - Executive, Legislative, and Other General Government Support	17	97	11	41
922 - Justice, Public Order, and Safety Activities	1	22	1	21
923 - Administration of Human Resource Programs	1	5	(-)	3
924 - Administration of Environmental Quality Programs	3	10	3	6
925 - Administration of Housing Programs, Urban Planning, and Community Development	(-)	1	(-)	1
926 - Administration of Economic Programs	13	16	11	12
927 - Space Research and Technology	1	1	1	1
928 - National Security and International Affairs	16	17	4	10
92X - Public Administration (3)	5	7	5	7
XXX - Unclassified (3)	6,254	8,404	5,962	8,369

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.